



**NORTH AMERICA**  
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## **STREAMLINE YOUR SUPPLY CHAIN BY LEVERAGING PROVEN GLOBAL RESOURCES**

From design, engineering, and high-quality manufacturing through final product delivery, Conversant has a proven record of excellence and innovation.

## **CONVERSANT PROVIDES A TURNKEY SOLUTION TO SIMPLIFY COMPLEX MANUFACTURING NEEDS**

## **LEVERAGE CONVERSANT'S CAPABILITIES FOR YOUR PRODUCT MANUFACTURING**

Conversant has spent the past 16 years, becoming the world's most significant optoelectronic solution, with annual revenue over \$23 million. We have stayed at the forefront of a fast-paced industry due to our unwavering commitment to quality, fortified by our long-lasting relationships with customers, vendors, and suppliers. Conversant's experience, combined with our lean and agile operation, has allowed us to expand on our established system to include the manufacturing needs of nearly any industry. Our creative approach and nimble strategies have made us a logical resource for companies that expect outstanding service, efficiency, and responsive solutions.

**[CLICK HERE TO CONTACT US TO DISCUSS YOUR  
MANUFACTURING NEEDS](#)**

# CONVERSANT PROVIDES CUSTOMIZED SOLUTIONS FOR YOUR COMPANY'S NEEDS

**Conversant maximizes innovation to deliver a fully customizable solution.** Our state-of-the-art facility, technology, and processes have made us a trusted manufacturing and optoelectronic solution for some of the world's largest mobile phone manufacturers, wireless operators, and retailers. **Conversant's capabilities exceed strict manufacturing and quality requirements, including the ability to execute in Class 10000 Cleanroom and sterile environments.** Our established infrastructure provides cost-effective solutions for any industry's manufacturing needs and quality is built into every step of the process.



## ENGINEERING & DESIGN SOLUTIONS

Our team of engineers will help optimize your design (which remains wholly owned by your company) and provide robust manufacturing solutions to produce your product. Starting with our innovative New Product Introduction Process, our customized approach allows us to efficiently develop a streamlined manufacturing process to get your product to market as soon as possible and quickly scale to large volumes.

## PRODUCT PROCUREMENT & SUPPLY CHAIN SOLUTIONS

To solve your product procurement needs, we take advantage of our established relationships with existing factories and suppliers. Conversant economically sources commodity and component material in China and assembles products in our facility in the Philippines. Our quality control system ensures that all specifications are met.

## CUSTOMS & TARIFFS

Conversant's deep understanding of customs, tariffs, and shipping allows us to smoothly navigate through the delivery process to keep your product cost-effective and on-time. Assembly in our facility in the Philippines avoids the current U.S./China tariffs in most situations.

## STRATEGIC MULTINATIONAL FOOTPRINT

### HONG KONG (R & D AND ENGINEERING)

Our Hong Kong location delivers cutting edge R & D and engineering with an established leadership team. Our proximity to the South of China allows us to efficiently manage our vendor selection while our quality systems and New Product Introduction Process keep production on schedule.



### PHILIPPINES (COMPLEX PRODUCT ASSEMBLY)

With over ten years of experience with complex optoelectronic products and access to affordable labor, we can efficiently meet your production needs. Our leadership team assures all aspects of assembly comply with the product specification requirements.



### SHENZHEN CHINA (TIME TO MARKET OPTIMIZATION)

This facility maximizes Time to Market (TTM) with optimized quality inspection before export.



### UNITED STATES HEADQUARTERS

Our North American headquarters assures that you are purchasing products from a domestic, fully insured company and removes all importation headaches. All products can be purchased from our U.S. team.



### CONVERSANT'S STORY

When Conversant stepped into the world of mobile phone repair 16 years ago, we took a calculated risk, and fortunately, it turned out well. Our hard work and unwavering commitment to our customers helped us become the world's most significant optoelectronic solution. We have formed remarkable relationships with our customers, vendors, and suppliers, which have helped us stay at the forefront of a fast-paced industry.

One of our skill sets is having the ability to leverage our current strengths and relationships for future growth. We have maintained a lean and agile operation that is primed to immediately expand our manufacturing capacity to include nearly any industry's product or equipment needs. Our creative approach and nimble strategies make us a logical resource for companies that expect outstanding service, efficiency, and responsive solutions.

**IF YOU HAVE PRODUCT MANUFACTURING NEEDS, LET'S TALK.**

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